

1. Microfinance & Financial Inclusion

Designation	GENERAL MANAGER
Level	TOP MANAGEMENT
Vertical	MICROFINANCE & FINANCIAL INCLUSION
Administrative & Functional Reporting	MANAGING DIRECTOR, Jt. MANAGING DIRECTOR
Position	01
Place of Posting	Head Office, GLPC Ltd.
Qualification	MBA/PGDM (2 years) in Finance/Banking & Finance from a recognized University
Experience	<p>12 years out of which last 5 years in Micro-finance/Rural finance/Banking/Financial Institutions/Co-operative Banking</p> <p>S/he should have experience of working at the senior management level on the SHGs/federations/SHG-Bank linkage model related to community institution model. S/he should also have effective training skill and have experience of designing and implementing capacity building to community institutions</p> <p>Out of the above total experience, minimum 3 years of the experience should be in Govt./Semi-Govt. Companies, Institution, Boards, Societies, Agencies, Corporation, etc</p>
Other Requirements	<p>S/he should have excellent communication skill (both oral and writing) in English and Gujarati.</p> <p>Operational proficiency in Internet, MS Office etc.</p>
Age Limit	Max 45 years on the date of advertisement
Compensation	Upto Rs 60000/per month (commensurate with experience and Company's Policies)

General Manager will be responsible to provide directions, guidance and support to a team consisting of State Project Manager (MF&FI), District Livelihood Managers,

State Assistant Project Manager (MF&FI), District Assistant Project Manager (MF&FI), Advisors, Consultants, Retired Bankers.

Broad Area of Work

- Implementation of the MOU signed between GLPC and (State Level Banking Committee) SLBC on credit linkage of Sakhi-Mandalas/SHGs
- Developing the Institutional framework for linking of all eligible SHGs/Sakhi Mandals with Bank Finance
- Coordination with SLBC/NABARD/RBI/Banks and other concerned agencies.
- Review/Updation of Guideline on grading and credit linkage of SHGs by Banks as and when felt necessary.
- Review/Updation of Guideline on Interest Subsidy Scheme for Women SHGs as and when felt necessary.
- Developing and Implementing the Institutional framework for Issue of Artisan Credit Card and other Credit Cards for the targeted Clientele such as Kishan Credit Cards etc. within the framework of the policy of the company.
- Coordinating with all the other concerned verticals of the company in which Institutional Finance is involved for the implementation of Livelihood Programmes.
- Representing GLPC in various meetings/Forums as and when necessary.
- Follow up, Monitoring and review of the progress on credit Linkages under the various programmes of NRLM.
- Attending to the Correspondence emanating from various departments/agencies/organizations on a day to day basis.
- Provide Input in formulation of policies of the company in specific area of vertical.
- Assist in Business promotion plan of the Company.

- Develop network of and partnership with similar Institutions and financial Institutions/donor agencies.
- Build partnership and linkages with private sector, civil society organizations, banks and other stakeholders as per the requirement of the vertical.
- Oversee and supervise the progress in activities of these projects, ensure performance of the team with assistance of Project Manager and Assistant Project Manager.
- Attending to the matters of Regional Rural banks.
- Report as and when required to the Board of Directors.
- Any other duties as assigned by the managing Director GLPC from time to time.
- Financial Inclusion
- Fulfil requirements of NRLM Delhi team
- SHG mapping in online system for easy process of bank loan
- Any work as and when required

2. Farm Livelihoods

Designation	GENERAL MANAGER
Level	TOP MANAGEMENT
Vertical	FARM LIVELIHOOD
Administrative & Functional Reporting	MANAGING DIRECTOR, Jt. MANAGING DIRECTOR
Position	01
Place of Posting	Head Office, GLPC Ltd.
Qualification	Bachelor Degree in Agriculture/Horticulture/Animal Husbandry with Post-Graduate in Management/Agriculture/Horticulture/Animal Husbandry/Agri-Business Management/Social Work/Rural Studies from a recognized University
Experience	12 years out of which 5 years in designing, implementing and monitoring projects in the areas of Agriculture/Horticulture/Animal Husbandry at the State/National level S/he should possess strong skill in analyzing value chain and visualizing viable business plan for poor to support their livelihoods. Out of the above total experience, minimum 3 years of the experience should be in Government/Semi- Government Companies, Institution, Boards, Societies, Agencies, Corporation, etc
Other Requirements	S/he should have good communication skill (both oral and writing) in English and Gujarati Operational proficiency in Internet, MS Office etc.
Age Limit	Max 45 years on the date of advertisement
Compensation	Upto Rs 60000/per month (commensurate with experience and Company's Policies)

General Manager will be responsible to provide directions, guidance and support to a team consisting of State Project Manager, District Livelihood Managers, State Assistant Project Manager, Taluka Staff etc

Broad Area of Work

- Providing inputs in formulation of policies of the company in specific thematic area/vertical.
- Develop network of and partnership with similar institutions and financial institutions for implementation of policies.
- Portfolio management of subsectors and quality management of the work.
- Managing entire pool of vertical Team – State Project Manager & APM, District APMs & Block level Domain Experts

- Conceptualize and develop livelihood generation strategies with plans for fund mobilization and road maps for implementation
- Executing the strategies and project by focused pilots and surveys in initial phase of the project.
- Monitor the affectivity of the policies and projects.
- Clearing doubts regarding new concepts and policies and smoothening the understanding of the team.
- Ensuring the market linkage for the vertical's projects on case to case basis.
- By actively participating in initial phase/pilots of the project to provide hands on support to implementation team
- Determine the frequency and content of status report from project team; analyse results and troubleshooting the problem area.
- Coach, Mentor, Motivate and supervise project team members and influence them to take positive action and accountability for their assigned work.
- Oversee and supervise the progress and activities of projects, ensure performance of project team.

- Assigning the job responsibilities to project team and ensuring the execution of the team.
- Determining the success parameters and supervise the team to achieve it.
- Manage cost and effectiveness on expenditure incurred in the operational area.
- Assist in livelihood promotion and other plans of the company,
- Help building partnership and linkages with private sector, civil society organizations, banks and other stake holders as per the requirement of the vertical.
- Work in close coordination with concerned Project Manager and other sector experts.
- Arranging for recruitment of new people for project specific purpose.
- Bring in team spirit among members
- Any other task as and when required